



# Gust Pullman

*Partner*

*Buffalo*

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## Education

- Cornell Law School, JD
- State University of New York at Buffalo, *Summa Cum Laude*, BA

## Practices & Industries

- Corporate
- International
- Canada-US Cross-Border

## Admitted to Practice

- New York

## Biography

Gust serves as Barclay Damon's International Practice Area co-chair and co-team leader of its Canada-US Cross-Border Team, handling numerous Canadian inbound cross-border transactions and working with Canadian companies expanding into the United States and Europe. He regularly represents publicly traded and privately held clients in corporate transactions throughout the United States, Europe, and East Asia, including domestic and international mergers and acquisitions for companies involved in the design and manufacture of medical products, transactional media, sensors, cranes and hoists, seismic dampers, and other goods.

## Bar Associations

- Bar Association of Erie County

## Representative Experience

- Represents an international piezoelectric sensor manufacturer regarding its general corporate and contract requirements, acquisitions, and related matters.
- Represented Graphic Controls, a manufacturer of medical and transactional media products, in its sale to Nissha Printing, Ltd., in Osaka, Japan.
- Represented Graphic Controls in the purchase of medical-products business Integral Process SAS in Paris, France.
- Represented Graphic Controls in the purchase of medical-products business Nessler Medizintechnik GmbH in Innsbruck, Austria.
- Represented Graphic Controls in the purchase of medical-products business Vermed, Inc. in Bellows Falls, Vermont.

- Represented Graphic Controls in the purchase of medical-products business CEA Medical Manufacturing, Inc. in Colorado Springs, Colorado, and the Dominican Republic.
- Represented Graphic Controls in the purchase of medical-products business Lead-Lok, Inc. in Sandpoint, Idaho.
- Represented Graphic Controls in the purchase of transactional-media business Label Rite, Inc., in Philadelphia, Pennsylvania.
- Represented Graphic Controls in the purchase of medical-products manufacturer Sequel Special Products, LLC and medical-products design company RSS Design, LLC in Wolcott, Connecticut.
- Represented Graphic Controls in the purchase of defibrillator-products manufacturer Heart Sync, Inc. in Ann Arbor, Michigan.
- Represented Graphic Controls in the purchase of printing business DIA-Nielsen MicroTech GmbH and its affiliates in Germany, France, and Spain.
- Handled the sale of an interest in a joint venture in the People's Republic of China.
- Represented sensor designer and manufacturer PCB Piezotronics, a designer in its sale to MTS Systems Corporation in Eden Prairie, Minnesota, for \$580 million.
- Represented PCB Piezotronics in the purchase of sensors-distribution businesses Dalimar Instrument, ULC in Quebec, Canada.
- Represented Columbus McKinnon Corporation in the purchase of power and motion-control products business Magnetek, Inc. in Sheboygan, Wisconsin.
- Represented Columbus McKinnon Corporation in the sale of a tire-shredding division to Schutte-Buffalo Hammermill, LLC in Buffalo, New York.
- Represented Associated Healthcare Systems, Inc. in its sale to Teijin Pharma, in Tokyo, Japan.
- Represented a purchaser in its attempted multi-million-euro acquisition of the stock of Irish and Costa Rican medical device manufacturers.
- Represented a purchaser in its multi-million acquisition of the business assets of a California designer and manufacturer of dynamic instrumentation for vibration, shock, and pressure measurements.

## Prior Experience

- Damon Morey, LLP, Partner

## Selected Community Activities

- Big Brothers Big Sisters of Erie, Niagara, and the Southern Tier, Board Member

## Selected Honors

- *The Best Lawyers in America*®: Corporate Law, 2011–2027; Patent Law and Trademark Law, 2016–2019
- *Buffalo Business First*, Legal Elite of Western New York, 2020
- Selected to *Super Lawyer* Directory: Intellectual Property Litigation, 2013

## Selected Alerts & Blog Posts

- President Trump Continues to Emphasize Tariffs to Modify Trade Relationships
- Trump Administration Pauses Threatened Tariffs on Canada and Mexico
- Traveling to Canada Under the Vaccinated Traveler Exemption