Gary Maas

Of Counsel

Buffalo
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Education

- Suffolk University Law School, *Cum Laude*, JD
- Union College, *Cum Laude*, BA

Practices & Industries

- Health & Human Services Providers
- Real Estate
- Corporate
- Health Care
- Financial Institutions & Lending

Admitted to Practice

- New York

Biography

Gary primarily concentrates his practice on matters involving health law, not-for-profit corporation law, tax-exempt bond transactions, and finance. In the health care industry, he focuses on the financing and development of health care projects and mergers and acquisitions in the for-profit and not-for-profit sectors. He also advises hospitals, physicians, and other medical providers with respect to fraud and abuse, Medicare reimbursement, the 340B drug program, and additional compliance issues. Gary regularly advises on anti-self-referral and anti-kickback laws.

Gary acts as borrower's counsel in numerous tax-exempt bond transactions, with previous projects collectively valued at more than $1 billion. He also represents borrowers and lenders in numerous conventional financings.

Bar Associations

- Bar Association of Erie County
- New York State Bar Association, Health Law Section

Representative Experience

- Served as lead attorney in the project development and financing for a large multi-campus hospital system. Projects have included the development of two new hospitals, a new nursing home, and a major expansion of an existing hospital facility, with a total construction cost of over $500 million.
- Served as co-counsel in the development of a $250 million medical-condominium project.
- Served as lead attorney in the sale of a large medical practice and related facilities, with a total purchase price of $86.6 million.

- Represented the establishment and facility acquisition for several charter schools.
- Acted as co-counsel for the financing and development of an abandoned historical building. Development costs were financed through a combination of historic tax credits and Empire State Development grants, with a total value of approximately $65 million.
- Represented a client in an $85 million transaction involving the sale of a large medical practice specializing in urology and radiation oncology to a captive medical practice controlled by a large regional hospital system together with all related real estate owned by entities affiliated with the practice. The real estate was purchased by a local developer and leased back to the captive practice pursuant to a master lease.
- Performed all legal responsibilities related to the $225 million development, construction, and financing of a children's hospital, including negotiating and preparing all development, design, and construction contracts and preparing all loan and real property documentation related to HUD-insured mortgage financing and EB-5 financing.
- Served as lead attorney on a matter involving the restructuring of all secured and unsecured debt related to the $25 million merger of two hospitals, including redeeming and reissuing civic facility bonds, coordinating consents from the PA and NY Departments of Health, and coordinating real estate and title insurance work related to financing.
- Represented an optometry practice during its transition to a successor and preparation of the related practice transfer agreement and record transfer agreement.

Prior Experience

- Damon Morey LLP, Partner

Selected Honors

- *The Best Lawyers in America*®: Corporate Law, 2012–2027