

Chris Greene

Partner

Buffalo
P: 716.858.3730
cgreene@barclaydamon.com

Education

- University at Buffalo School of Law, JD
- University at Buffalo School of Management, MBA
- Amherst College, *Magna Cum Laude*, BA

Practices & Industries

- Corporate
- Health & Human Services Providers
- Trusts & Estates
- Health Care
- Pharmacy

Admitted to Practice

- New York

Court Admissions

- US District Court for the Western District of New York

Biography

Chris is Barclay Damon's Health Care Practice Group co-leader and former Corporate Practice Area co-chair. He previously served as chair of Damon Morey and served on its Management, Finance, Personnel, and Client Development Committees.

Chris primarily works with closely held businesses and not-for-profit corporations, routinely assisting with health care corporate and regulatory matters. He has extensive experience with corporate and partnership formations; reorganizations; business start-ups; debt and equity financing; business-succession planning; dispute resolution; governance; compliance; contract review; and shareholder and operating agreements. He also represents numerous entities in mergers and acquisitions in industries such as health care, construction, manufacturing, and retail.

Chris additionally represents physician groups and individual physicians in a wide variety of transactional matters, including the sale of physician practices, and represents family-owned companies involved in governance issues and shareholder disputes.

Bar Associations

- American Bar Association
- Bar Association of Erie County
- New York State Bar Association

Selected Memberships & Affiliations

- American Health Lawyers Association
- New York Association of Homes & Services for the Aging
- The New York State Health Care Facilities Organization
- Western New York Healthcare Association

Representative Experience

- Represented an independent, not-for-profit research institute in its gift to a state university of approximately $40 million in endowed funds, tangible assets, and real estate to effectuate a combination between the research institute and university.
- Represented the owner in the sale of 16 facility operations that included a pharmacy as well as long-term-care, assisted living, and independent-living facilities
- Represented the owner in the sale leaseback of multiple long-term-care facilities to a real estate investment trust.
- Represented the owner of a wholesale long-term-care pharmacy in the sale to a national pharmacy company.
- Served as co-founding director of several not-for-profit entities engaged in the development of a 500,000 sq. ft. historic-preservation project.
- Represented multiple owners of long-term-care providers in the acquisition, construction, and development of multiple facilities, including financing transactions through multiple commercial and governmental entities such as the US Department of Housing and Urban Development, the Dormitory Authority of the State of New York, and industrial development agencies.
- Served as transaction counsel to the purchase of the business assets of a closely held industrial abrasives manufacturer and distributor by a WNY-based private equity company.
- Represented a purchaser in the $1.2 million acquisition of the stock of a national aluminum ladder and dock manufacturer.
- Represented a purchaser in its $450,000 acquisition of the business assets of a consulting, bookkeeping, payroll, and tax preparation services firm.
- Represented a purchaser in its $2.4 million acquisition of the business assets of a Georgia rifle and rifle accessory designer and manufacturer.
- Representing a not-for-profit rural health care enterprise in restructuring and corporate governance matters.

Prior Experience

- Damon Morey LLP, Partner

Selected Community Activities

- Jacobs School of Medicine and Biomedical Sciences, Dean's Advisory Council, Member
- Kaleida Health, Board of Directors, Founding Member and Former Board Member
- Richardson Center Corporation and Richardson Architectural Center, Board Member and Secretary
- Hauptman-Woodward Medical Research Institute, Emeritus Board Member and Former Strategic Planning Committee Member
- University at Buffalo School of Law, Dean's Advisory Council, Emeritus Member
- National Federation for Just Communities of Western New York, Former Chairperson and Emeritus Board Member

Selected Honors

- *The Best Lawyers in America*®: Corporate Law, 2008–2027; Health Care Law, 2005–2027
- Selected to *Super Lawyers* Upstate New York: Health Care, 2007–2026
- *Chambers USA*, Upstate New York: Corporate/M&A, 2015–2026
- Kaleida Health, Spirit Award, 2018
- *The Best Lawyers in America*®: Buffalo "Lawyer of the Year": Corporate Law, 2018; Health Care Law, 2017
- University at Buffalo, Distinguished Alumni Award, 2006

Selected Speaking Engagements

- Health Care Compliance Association, "M&A and Joint Venture Compliance Due Diligence"

Selected Media

- *Buffalo Business First*, "New Law Requires Health Care Groups to Notify State About Mergers and Acquisitions"
- *Buffalo Law Journal*, “Mega Mergers Bring Competition Concerns”
- *Buffalo Law Journal*, “One Year Later, Law Partners Reflect on Barclay Damon Merger”
- *Buffalo Law Journal*, “M&A Lawyers Busy With Robust Market”