

# Jim Gormley

Of Counsel

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#### **Education**

- University at Buffalo School of Law, Cum Laude; Buffalo Law Review, JD
- State University of New York at Fredonia, BA

#### **Practices & Industries**

- Corporate
- Health & Human Services Providers
- Health Care

#### Admitted to Practice

New York

# **Biography**

Jim primarily concentrates his practice on health care law, representing clients that include behavioral-health clinics, emergency-department staffing companies, medical and hospital associations, physician groups, tertiary care and community hospitals, urgent-care centers, and numerous voluntary agencies and individual providers.

Jim advises his clients on matters involving affiliations and networks, antitrust compliance, audits and investigations, contract analysis and negotiations, corporate governance, health-home formation and operation, managed care, Medicaid and Medicare reimbursement, mergers and acquisitions, not-for-profit corporate matters, regulatory compliance, and tax-exempt compliance, including administrative proceedings.

Jim has also created IPA and messenger-model networks for hospitals, outpatient providers, and municipalities; merged hospitals and other providers; and advised providers on business and network development, risk assumption, clinical integration, and related antitrust issues.

### **Bar Associations**

- Bar Association of Erie County
- New York State Bar Association

## **Selected Memberships & Affiliations**

American Health Lawyers Association

## Representative Experience

Assists in the formation and development of IPAs.

- Assists in the formation and structuring of health homes.
- Assists in affiliations and mergers of health care providers.
- Assists in the formation and development of FQHC.
- Represents clients in audit and compliance matters.
- Assists in the formation and development of not-for-profit and tax-exempt enterprises.
- Counsels on antitrust issues.
- Assisted in the formation, structuring, and development of a municipal behavioral health care network.
- Assisted in the structuring, development, and sale of an urgent-care center chain.
- Served as outside general counsel to a WNY behavioral health provider in its merger with a regional child and adolescent behavioral health provider and in obtaining related regulatory approvals.
- Represented a client in an \$85 million transaction involving the sale of a large medical practice specializing in urology and radiation oncology to a captive medical practice controlled by a large regional hospital system together with all related real estate owned by entities affiliated with the practice. The real estate was purchased by a local developer and leased back to the captive practice pursuant to a master lease.
- Represented behavioral health care providers in their formation of a Medicaid health home.
- Represented a consortium of numerous local governments and not-for-profit behavioral health care providers in designing and developing a behavioral health care network intended to engage in value-based contracting under a statewide Medicaid reform initiative.

## **Prior Experience**

- Damon Morey, Partner
- Damon Morey, Associate
- NYS Department of Social Services, Social Security Disability Analyst

#### **Selected Honors**

- The Best Lawyers in America®: Corporate Law, 2009–2022, and Health Care Law, 2012–2022
- The Best Lawyers in America®: Buffalo Lawyer of the Year: Health Care Law, 2020
- Martindale-Hubbell AV Preeminent Peer Review Rated for Very High to Preeminent Ethical Standards and Legal Ability, 1995–2019