

Cassandra Rich

She | Her | Hers Special Counsel Rochester P: 585.295.4438 crich@barclaydamon.com

Education

- Wake Forest University School of Law, *Cum Laude; Wake Forest Law Review,* Member, JD
- Wake Forest University, Summa Cum Laude, BS

Practices & Industries

Real Estate

Admitted to Practice

New York

Biography

Cassandra concentrates her practice on real estate, representing companies, municipal clients, lenders, investors, and individuals in matters involving acquisitions, sales, easements, title and due diligence review, financing, restructuring, and leases.

Bar Associations

- Monroe County Bar Association, Board of Trustees, Immediate Past Chair
- Greater Rochester Association for Women Attorneys, Member and Former Board Member
- · Rochester Black Bar Association
- New York State Bar Association

Selected Memberships & Affiliations

- Barclay Damon Women's Forum
- Monroe County Bar Association President's Commissions on Anti-Racism and Access to Justice, Member
- Seventh Judicial District Grievance Committee, Former Member

Representative Experience

- Represented both purchasers and sellers in acquisitions and sales, including the disposition of title issues, financing arrangements, and easement rights.
- Extensive easement experience assisting landowners, municipalities, and land trusts.

- Represented multiple lenders in commercial loan transactions involving various business and property types.
- Assisted on a complex commercial foreclosure involving numerous title issues, a title claim, and the eventual sale of the property.

Prior Experience

Boylan Code, Partner

Selected Community Activities

 National Susan B. Anthony Museum & House, Former Board Member

Selected Honors

- Greater Rochester Association for Women Attorneys, President's Award, 2010; Hanna S. Cohn Mentoring Award, 2025
- The Best Lawyers in America®: Real Estate Law, 2024–2025
- Rochester Business Journal, Forty Under 40, 2015; Power 50 Law, 2023; Women of Excellence, 2025
- Greater Rochester Chamber, ATHENA Award, Finalist, 2024
- Daily Record, Excellence in Law: Up & Coming Attorney Award, 2010; Power 20 Real Estate Law List, 2023, 2024
- Monroe County Bar Association, President's Award for Professionalism, 2020

Selected Speaking Engagements

- Appraisal Institute Upstate New York Chapter, "History and Ramifications of Redlining and Racial Covenants in Deeds"
- Monroe County Bar Association, "The History and Ramifications of Redlining and Racial Covenants in Deeds and What We Can Do to Address Them" Webinar
- Monroe County Bar Association, "Contracting: COVID-19 Treating Your Clients' Commercial Ills Through Contract, Insurance, and Lease Provisions" Webinar

Selected Media

 Rochester Business Journal, "Cassandra Rich – Increasing Engagement, Mentorship for Young Attorneys Through MCBA"