



Cassandra Rich

She | Her | Hers

Special Counsel

Rochester

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Education

- Wake Forest University School of Law, *Cum Laude*; *Wake Forest Law Review*, Member, JD
- Wake Forest University, *Summa Cum Laude*, BS

Practices & Industries

- Real Estate

Admitted to Practice

- New York

Biography

Cassandra concentrates her practice on real estate, representing companies, municipal clients, lenders, investors, and individuals in matters involving acquisitions, sales, easements, title and due diligence review, financing, restructuring, and leases.

Bar Associations

- Monroe County Bar Association, Board of Trustees, Former Chair
- Greater Rochester Association for Women Attorneys, Member and Former Board Member
- Rochester Black Bar Association
- New York State Bar Association

Selected Memberships & Affiliations

- Barclay Damon Women's Forum
- Monroe County Bar Association President's Commissions on Anti-Racism and Access to Justice, Member
- Seventh Judicial District Grievance Committee, Former Member

Representative Experience

- Represented both purchasers and sellers in acquisitions and sales, including the disposition of title issues, financing arrangements, and easement rights.
- Extensive easement experience assisting landowners, municipalities, and land trusts.

- Represented multiple lenders in commercial loan transactions involving various business and property types.
- Assisted on a complex commercial foreclosure involving numerous title issues, a title claim, and the eventual sale of the property.

Prior Experience

- Boylan Code, Partner

Selected Community Activities

- National Susan B. Anthony Museum & House, Former Board Member

Selected Honors

- *The Best Lawyers in America*®: Real Estate Law, 2024–2026
- Greater Rochester Association for Women Attorneys, President's Award, 2010; Hanna S. Cohn Mentoring Award, 2025
- *Rochester Business Journal*, Forty Under 40, 2015; Power 50 Law, 2023; Women of Excellence, 2025; Real Estate Power List, 2025
- Greater Rochester Chamber, ATHENA Award, Finalist, 2024
- *Daily Record*, Excellence in Law: Up & Coming Attorney Award, 2010; Power 20 Real Estate Law List, 2023, 2024
- Monroe County Bar Association, President's Award for Professionalism, 2020

Selected Speaking Engagements

- Appraisal Institute – Upstate New York Chapter, "History and Ramifications of Redlining and Racial Covenants in Deeds"
- Monroe County Bar Association, "The History and Ramifications of Redlining and Racial Covenants in Deeds and What We Can Do to Address Them" Webinar
- Monroe County Bar Association, "Contracting: COVID-19 – Treating Your Clients' Commercial Ills Through Contract, Insurance, and Lease Provisions" Webinar

Selected Media

- *Rochester Business Journal*, "Cassandra Rich – Increasing Engagement, Mentorship for Young Attorneys Through MCBA"