



# Rex McKeon

*Associate*

*Buffalo, Boston*

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## Education

- New England Law | Boston, JD
- University of Maine, BA

## Practices & Industries

- Corporate
- Health & Human Services Providers
- Canada-US Cross-Border
- International
- Health Care

## Admitted to Practice

- Massachusetts
- New York

## Biography

Rex's transactional practice encompasses a wide range of matters, including business formations; capital markets and start-ups; mergers and acquisitions; not-for-profit formation and governance; applications for tax-exempt status; and drafting various commercial agreements, such as consulting agreements, general terms and conditions, and ownership agreements.

During Rex's nearly ten years with a large Boston-based technology company, he worked with health care providers to improve operational efficiency, streamline revenue cycle operations, and adopt value-based payment models. His operational experience in health care IT gives him a valuable perspective in his approach to the legal concerns of health care clients, and his experience working for a large technology firm influences his transactional practice.

## Bar Associations

- Bar Association of Erie County
- Boston Bar Association
- New York State Bar Association

## Selected Memberships & Affiliations

- St. Thomas More Guild of Western New York, Member

## Representative Experience

- Represent buyers and sellers of independent pharmacies in asset and equity transactions involving community-based retail pharmacies, specialty pharmacies, and compounding pharmacies.

- Represented the surviving entity in a merger of two mental health care providers regarding assets in excess of \$100 million, which involved regulatory approvals from the NYS Office of Mental Health, NYS Office of Addiction Services and Supports, and the NYS Attorney General.
- Represented the seller of a US freight-factoring portfolio to a competitor in a strategic asset sale valued at \$50 million.
- Represented the owners of a construction cost-estimating company in an equity transaction valued at \$57 million.
- Represented a Canadian transportation and logistics company regarding its US expansion and operations.
- Represented a cannabis testing laboratory start-up in connection with its entity formation, corporate structuring, and \$2 million series seed raise.
- Represented not-for-profit and religious corporations before the New York State Attorney General on matters relating to corporate and real property transactions.
- Successfully obtained recognition of tax-exempt status under Section 501(c)(3) of the Internal Revenue Code for numerous organizations across New York State, including public charities, private foundations, and churches. Representation includes the formation of not-for-profit and religious corporations, drafting bylaws and policies, completing applications for recognition on IRS Form 1023, NYS Charities Bureau registrations, and obtaining NYS Sales and Use Tax Exempt Organization Certificates.
- Represented a long-standing Orchard Park specialty technical manufacturer in the successful sale of its equity and real property to a private equity platform.

## Prior Experience

- Barclay Damon LLP, Law Clerk
- athenahealth, Inc., Manager, Customer Success Management
- University of Maine, College of Education and Human Development, Teaching Assistant
- University of Maine, College of Liberal Arts and Sciences, Research Fellow

## Selected Community Activities

- Graycliff Conservancy, Board Member
- Hauptman-Woodward Medical Research Institute, Young Professional Member
- The Mayhew Program, Annual Volunteer
- Northport Volunteer Fire Department, Former Volunteer Fire Fighter

## Selected Honors

- *Best Lawyers: Ones to Watch® in America*: Corporate Law, 2025–2026; Health Care Law, 2026
- New York State Bar Association, Empire State Counsel®, 2024
- American Bar Association Client Counseling Competition, Regional Semifinalist, 2021

## Selected Alerts & Blog Posts

- FTC Amends Safeguards Rule to Require Reporting of Data Security Breaches to the FTC